

INTERACTIVE TELLER MACHINES OPERATING LONGER AT SALIN

The video-based interactive technology **Salin Bank & Trust Co.** uses to provide teller services at some of its locations will be available later at night.

The family-owned, Indianapolis-based bank with branches in Fort Wayne started installing the Salin Live Teller machines in drive-through lanes at most of its branches in 2012.

The equipment enables customers to video conference at an automated teller machine with a centrally based teller who can control the ATM. Initially, Salin Live Teller operated outside Salin branches until 7 p.m. With the recent extension of its hours, it became available until 9 p.m.

A statement on the technology said the hours of operation were extended after use of the Salin Live Teller more than doubled last year. It said video conferencing through the machines enables customers to access 95 percent of the teller services normally handled inside a bank branch.

“This technology is at the forefront of the future of branch banking,” **Bill Salin II**, president and chief executive officer, said in the statement.

“We decided to offer our clients expanded

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hours because they want a bank that meets their financial needs when it's convenient for them — both early and late in the day. With the Salin Live Teller, we have been able to do this without losing the personal touch that customers have come to expect from Salin Bank.”